



### Cover Letter For Bid Package



Government traffic requirements from the Eastern Distribution Center (EDC), Burlington, NJ to points in the Continental U. S. (CONUS) and intrastate New Jersey. Specific Truckload (TL) requirements are

- Bid Package
- 1 Year w/ Option Year
- Approximate Tonnage



3 2003

U.S. General Services Administration GSA Mid-Atlantic Region Deputy Assistant Regional Administrator Washington, DC 20407 Tel: (202) 619-8950 Fax: (202) 619-8999 Linwood Good@exa.gov

that General Services Administration (GSA) will be allocating uirements from the Eastern Distribution Center (EDC), in the Continental U. S. (CONUS) and intrastate New Jersey.

uirements are listed in Items 23 through 53 of the attached Optional Formula TENDER OF RATES AND/OR CHARGES FOR TRANSPORTATION

TS.). Pickup and delivery services will be required (5) days per week as described in rem 28 of same.

Carriers interested in TL traffic must complete Item 23. Rates must be submitted in cents per mile, include a minimum TL charge and MUST BE SUBMITTED FOR ALL DESTINATION POINTS. Carriers who do not submit rates for all destinations will be considered INELIGIBLE. Rates must be issued for a 2-year period (basic one-year requirement with one-year renewable option), and effective September 2, 2003.

Evaluation will be made based on a projected approximation of three long-hauls per week (156 annually) and six short-hauls per week (312 minimums annually). Evaluation will be made by adding the annual cost per unit offered in Item 23 (Approximating Each Long-Haul At 1,000 Miles). The carrier who offers the lowest total charge (by adding the total price for both the Basic and Optional year requirement) will be considered the most cost favorable carrier. Charges submitted will be evaluated on the basis of overall benefits to the Government, cost and other factors considered, as provided in the tender, to determine the responsive and responsible carriers who are capable of performing the required service. The Government will not be obligated to exercise the option year. One primary and three alternate selections will be made. In the case of equal offers, a drawing to break the tie will be held at a time and place to be designated by the Government.

THE EVALUATION FACTORS ARE THE BEST ESTIMATE OF SHIPMENT REQUIREMENTS AND DO NOT REPRESENT ANY COMMITMENT THAT TRAFFIC WILL AMOUNT TO THE ESTIMATES IDENTIFIED IN ITEM 23. FAILURE OF ESTIMATES TO MATERIALIZE, WILL NOT CONSTITUTE A BASIS FOR PRICE REVISION OR ADJUSTMENTS.

Carriers interested in this traffic must complete the attached Form 280 and submit <u>four</u> signed copies with Item 23 through 53 attached. Copies may be mailed or hand carried to General Services Administration, Transportation Management Division (3FT), 470 L'Enfant Plaza East, S.W., Suite 8100, Washington, DC 20407.

www.gsa.go

# Uniform Tender Of Rates For Transportation Services



GREATER Supply on Demand.

- LTL Tenders
- GTA (Guaranteed Traffic Area)
- Cost Favorable Basis



					TES AND/OR		08M APR	PROVAL NO:		
CHARGES FOR TRANSPORTA  1A. Issuing Carrier, Bureau, Agency or Conference				NSPURIA	2A. Tender No. 10		28. Supplement No.			
B. Star	ndard Carrier Al	loha Code (SCAC	,		2C. Cancels		2D. Supplement No	unclement Nos. that Contain Att		
	tred to:						20. Supplement Nos. that Contain All Changes			
X U.5	. Government	Deher (se	pecify)			4. Issue Date	5. Effective Date 9-2-03	6. Expiration Date		
	ment Application—To	Betwee	n	8. Action C	tion Delet		9. Carrie	r/Agency No. (if any)		
0.	-			Freight Class	ification and Commo	dity Description				
OA. NE	RFC/UFC Item I	No.	2	108. De	scription of Articles (	use blocks 15 and 17	for transportation ser-	vices)		
			FRI	EIGHT AUNITION	ALL KINDS, ON, EXPLOS	EXCLUDING IVES AND FI	CLASSES A,	B & C		
		(1) SF	r.c			(2) Point Name, Coun	ity, and State			
		1								
IA. Or	ígín			1	Eastern I Burlington	Distribution New Jerse	n Center (	EDC)		
18. pe	estination			,	Continents	This is a	ates (CONU			
	d Application (c	heck appropriate	box(es))		Any Qu			Not Applicable		
3A. R	ite or Charge		138. Minimo	um Weight(s			Carrier Code (SCAC))			
SE	E ITEM	23				SEE IT	FM 43			
(BAS	IC YEAR	& OPTIO	N YEAR	()				RANTEED TRAFFI		
15.		Protect	live Services			16. GOVERN	ING PUBLICA	ATTONS.		
S	Service	Charge	co	Service	Charge	This ten	der is SELI	F-CONTAINED an		
	AGS			PSS		no other	tender or	tariffs apply in is stated,		
_	css		_	RSS	-	provisio	ns of the	effective GSA		
						apply.	Any service	der No. 100C es requested a		
	DDPS			555		not name	d will be n	negotiated by		
		17A. Rate or	Charge		178. Des	cription of Service and	Governing Publication	ed carrier.		
17. Accessorial Sarvices			ITEMS & 48	-	SEE ITEMS 23 THROUG		Н 53			
8. Ope	reting Authority	(Note Item 20A.	)							

### **Tender Of Rates Continuation Sheet**

#### GREATER Supply on Demand.

- Service Considerations
- Customer Needs
- Reduced Transit Times



O COMPINATION PATES				4	
19. COMBINATION RATES (Check	appropriate box)	111, 111	14' - Wat	2.6	
The rates and charges in this to other provisions.	ender may be used a	s factors in the constru	ction of any comb	ination through rates,	charges
The rates and charges in this to origin and destination, provide point of origin and destination and designated commercial zones: (or (3) the nearest post office with the rates and charges in this to	led that such other po armed in this tender. To (2) the nearest corpora thin other points of or	ints are not more than he distance shall be me ate limit, in the case of rigin or destination.	thirty (30) highway esured from (1) the incorporated comm	y miles distant from the e nearest boundary, in t nunities not in commer	e pertine
20. GENERAL TERMS AND COND					
a. Lawful Performance: Opera					
The carrier(s) represent(s) to applicable Federal, state and munici- commodity from, to, or between the	the United States that pal laws and regulation	ns and the carrier(s) hol	d(s) the required of	perating authority to tra	ansport t
b. Charges and allowances	SEE ITEMS 2	23 THROUGH 53			
<ul> <li>c. Payment         Except for shipments covered by fourther for Transportation Charges on the face of Standard Form 1103.     </li> </ul>	s, appropriately suppo	rted. Carriers shall send			
<ul> <li>d. References</li> <li>Where reference is made in the supplements, amendments or reiss</li> </ul>					
e. Cancellation This tender may be canceled shipments made from the original except for any accrued rights and notice by mutual agreement betwee f. Filing with regulatory bodie	point of origin (or por liabilities of either po en the Government ar	arty to the tender. Cand	appropriate) before	the effective date of the	e notice
The carrier(s) certifies (certifines) (certi	y) that, where requires stated in Section 10	0721(b)(2) of the Inters			
Receipt and accept particular volume of traffic describe		by the Government shall	I not be considere	d as a guarantee to the	carrier
21. CARRIER(S) OFFER AND INS	TRUCTIONS		-		
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# Completed Tender (GTA) For Transportation Services

- GREATER Supply on Demand.

- Cents Per Mile
- Minimum Charge
- Weight Breaks



UNIFORM TENDER OF CHARGES FOR TRANSPOR							DEN APPROVAL NO: 029-R0257		
	TRANS TECH LEASING			2A. Tender No. 1	602322		28. Supplement No. 02		
		T.RASING	_	2C. Cancels	002368			plement Nos. that Contain All	
			TTLH	-					
7 U.S.	Gavernment	Other (specify	# EXCEPT	DOD	6/24/04	5. Effective Date 6. Expiration Pa 8/1/04 (If any)			
	ent Application		B. Action C	ade (supplements or			9. Carrier//	Servey No. (If any	
X From	m-Ta	Between	stween Addition Deletion Change  Freight Classification and Commodity Description						
	C/UFC Item No	o.			(use blocks 15 and 1)	for transpo	ortation service	453	
,					, EXCLUDING	IREWOR	KS	% C	
		(1) SPLC			(2) Point Name, Cou	nty, and \$h	rto		
11A Orig	in	Townson, and the same of the s	3	OPTHEAST D	STRIBUTION NEW JERSEY	CENTER	(NDC)		
Los 13A. Reto	Application reh d or Charge	Less 128.	Minimum Programs	Any O	Antitity 14. Resets (Includ	№ 43	Overflow )	Not Applicable	
		Protective 3	Mervices van - conti		15. Classification	and Exces	ptions (Insert a	reastlons, if any	
15.	Service	Cherge	(/) Service	Charge	The rates, cha ject to the rule	rges, or s	ervices show	vn hersin are :	
U)			PSS		govern the ap	plicable d	lass rates fo	rom and/or to	
	AGS								
	CSS	*	RSS		1.				
-			R55		1				
-	css	17A. Rate or Chan	315	179. 044	cription of Service on	d Governing	Publication		
-	CS3	SEE ITEMS 27 & 48	THIS T TARIFF OF THE APPLY. NEGOTI	ENDER IS SH S APPLY, UN EFFECTIVE ANY SERVI	cripten of Savice an HE-CONTAINE LLESS A RULE GSA NATIONA CES REQUEST AND THE SE	D AND HEREI L RULL ED AND	NO OTHER N IS STA ES TENDO NOT NA	ATED, PROV ER NO.100 MED WILL !	

## Harmony Among the Competition







FedEx

Fed





# Thank you for your attention. Questions?

Mark Dooley Traffic Manager GSA Global Supply (609) 499-7005

